

## Episode 80 - Shownotes

### How to Get the Perfect College Offer

How to get the perfect College Offer.

The first thing you need to do is understand what you want. What is it that you are looking for?

For example....

- Do you want to go to a particular area?
- do you want a large school or smaller school or does that matter?
- Do you want to have a higher chance of competing in your first year?
- Do you need it to be within a particular amount in terms of cost?
- Do you want to go near family in the US?

What is it exactly that you want? And look, there are a million different variables that you could throw in. Everyone is different.

You could be like me (Jacob) and not have a single want or need. The only thing I wanted was an opportunity. I just wanted an offer. I trusted the system that IAM 360 had developed, sent them all my academic information and history with video footage etc. and they found a school and an opportunity, that I certainly believe was perfect for who I was at the time.

So, there may be no variables. But you need to figure out exactly what it is you are wanting. If you fail to do so, then you just won't know. There will be a lot of question marks. So, on the road to finding a perfect offer, the first step I guess is figuring out what you want.

No after you determine this. You then need to figure out if it is realistic or not. Because the more parameters you set, the less options there will be obviously. Do you have too many desires? Is your perfect college offer unrealistic?

Do you want a School in Florida, in the NCAA Division 1, Under \$15,000 USD with the chance to compete straight away? Well look, again depending on who you are, getting your perfect college offer may be difficult. There is wanting the perfect offer, but then there is determining if you are suitable to receive that offer.

So, you have determined what your perfect offer would be based on what you want. Now as we said, you need to figure out if that would be realistic. If not, then you may need to reshuffle some things and rethink.

Everything depends on these few factors:

- What is your academic history?
- What are your high school academic results?
- What is your SAT or ACT score?
- What is your athletic history (more so your recent history – not ten years ago)
- Do you have good video footage?
- Are you what that coach needs?

These 6 things really determine everything. And look, there may be a school that is perfect in every aspect for you. Grades a perfect, SAT score great, you have great footage, You are a good athlete – but the coach just may not want you for whatever reason. That is just the way it goes with college recruitment.

So, we could go on for days about what you want and what you are actually eligible for. But essentially, That's what you need to do first before anything else. Determine what you want, and what you are eligible for. Now we can determine your eligibility pretty easily, but only you can tell us what you want. And we will give you honest feedback based on where you are at.

So how do you get that perfect college offer once you know what you want and what you are eligible for? Well you get to work. So first you need to collect information that will prove that not only is the school and opportunity are perfect for you, but you are perfect for the school.

So, what are we gathering?

Information. Academic history and results, SAT scores, Teachers references, Coaches references, Athletic history and information, Stats, Links to information and results that can back up anything you have said, so if you said you swam this time at this event, or you won this golf tournament – how can you prove it, Images, and of course video footage.

Everything that basically proves you are the right fit for the school and for the athletic program. Now again, Everything is perfect so far up to a certain point. As in, you have your list and preferences you know what you want and you know what you are eligible for. You have all your information in a centralized location. But that's it...Does that mean that every school on your list is going to give you a perfect opportunity? A perfect Offer?

No, it does not. It means everything matches what you want and what you can achieve. But it doesn't match everything the coach wants, and it doesn't match affordability yet. Unless you have done research and the school at full cost is within your budget, costs are something you won't know until after speaking with coaches and going through admissions processes.

Finding the perfect College Offer, really happens at this stage.

Now first off, just in your opinion Matt. How would you define the perfect College offer?

Well of course it falls within any preferences you have. Secondly, it's somewhere where you will be challenged academically, Thirdly, a place where you will have the chance to compete straight away, fourthly, a place where total costs fall within or below your budget, and lastly, and what I believe to be the most important, Somewhere where the coach genuinely wants you. They want to bring you in.

Go where you are wanted. If a coach wants you they will do whatever they can to get you there and you know you will be taken care of. And you will feel this through conversations with them etc.

Which is what we will talk about now. How to find that perfect college offer when you get to the later stages. With some schools and coaches, when promoting your information and speaking with them on the phone, you may know pretty quickly that it isn't going to be perfect for you, or if you aren't going to be suitable for them.

Some won't get back to you, some may give you a response that you weren't looking for, some may give you feedback that you weren't expecting to hear. I guess you need to be thick skinned. If you are on the program (IAM 360) then you won't hear that feedback. We won't tell you about all the opportunities and coaches and schools that won't take you after promotion. No one wants to hear negative feedback.

So essentially, you need to send your information to all these schools. Who gets back to you and who doesn't. Multiple follow ups, calls, emails, messages etc. Then speak with coaches. Who needs you, who sounds like they want you and who is willing to give you an opportunity?

Then comes costs. Will you receive a scholarship to make it affordable, can you receive some other form of financial aid to make it affordable, is it at full cost already affordable?